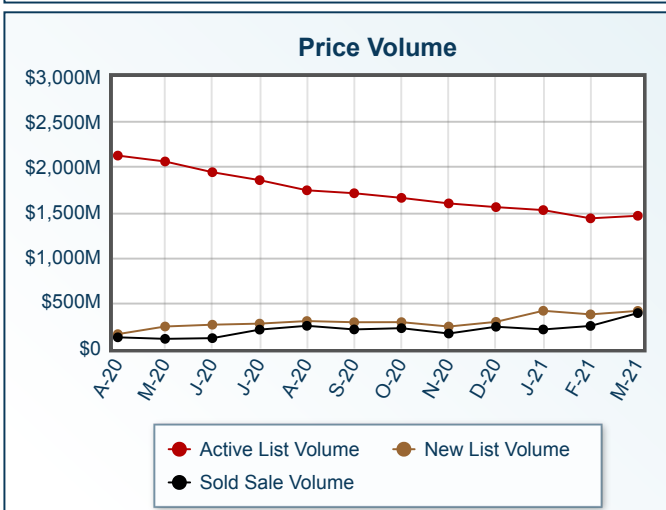
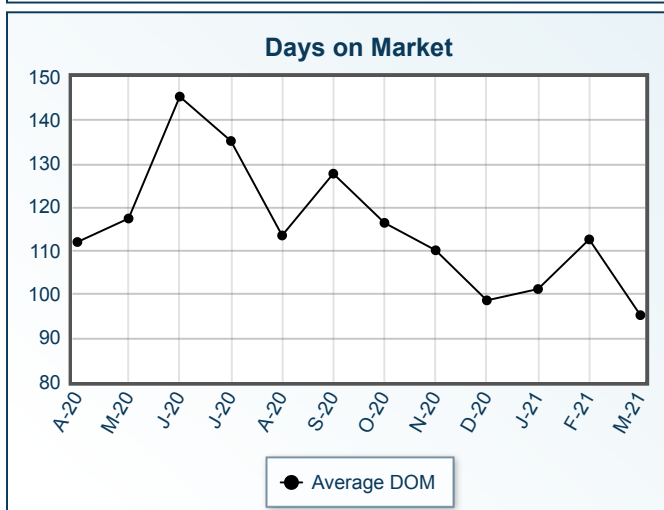
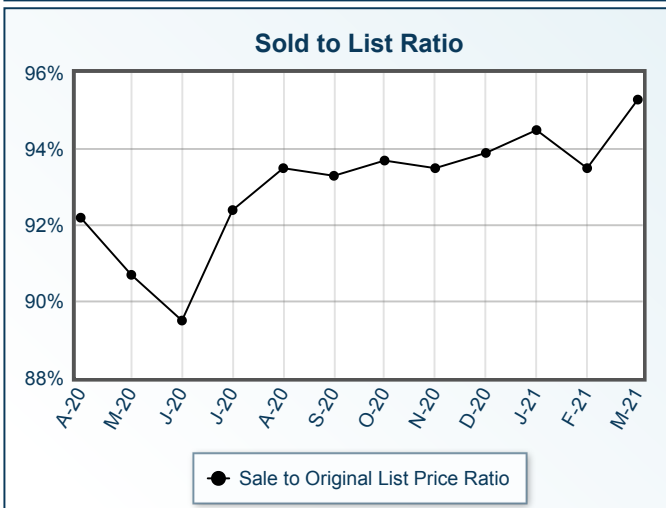
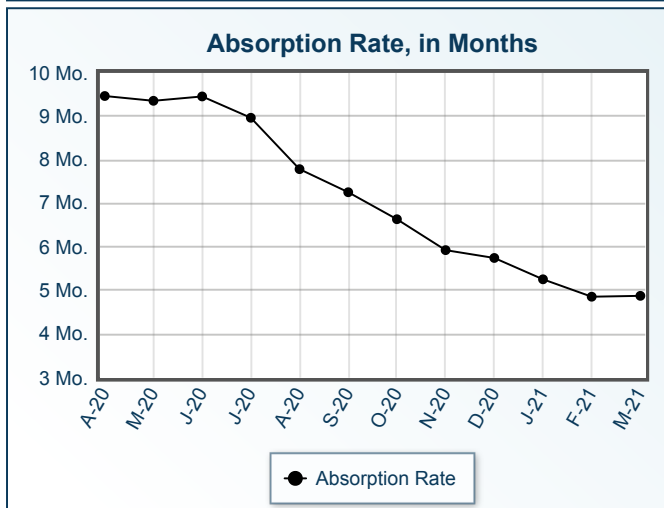
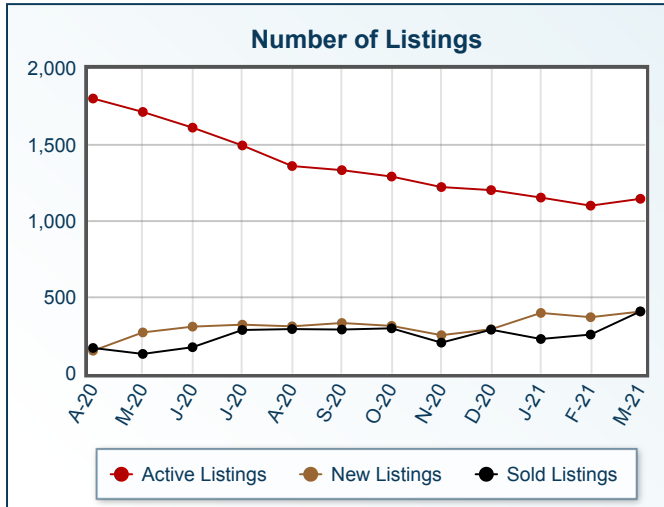


# Market Summary

Residential, March 2021



Summary Statistics						
	Mar-21	Mar-20	% Chg	2021 YTD	2020 YTD	% Chg
Absorption Rate	4.88	10.08	-51.59	5	9.75	-48.72
Average List Price	\$1,278,805	\$1,175,906	8.75	\$1,172,282	\$1,103,892	6.20
Median List Price	\$749,000	\$699,000	7.15	\$727,000	\$689,900	5.38
Average Sale Price	\$959,761	\$738,335	29.99	\$956,320	\$731,230	30.78
Median Sale Price	\$702,500	\$554,000	26.81	\$699,000	\$564,000	23.94
Average DOM	95	100	-5.00	101	105	-3.81
Median DOM	49	65	-24.62	54	68	-20.59

	Sold Listings						Pending Listings					
	This Month			Year to Date			This Month			Year to Date		
	2021	2020	% Chg	2021	2020	% Chg	2021	2020	% Chg	2021	2020	% Chg
0-99,999	0	1	-100.0	1	1	0.0	0	1	-100.0	1	1	0.0
100,000-149,999	1	3	-66.7	8	5	60.0	0	1	-100.0	4	5	-20.0
150,000-199,999	4	8	-50.0	17	16	6.3	9	8	12.5	22	17	29.4
200,000-249,999	15	5	200.0	29	15	93.3	10	4	150.0	31	16	93.8
250,000-299,999	13	4	225.0	22	15	46.7	8	5	60.0	25	11	127.3
300,000-349,999	13	11	18.2	26	28	-7.1	9	13	-30.8	25	24	4.2
350,000-399,999	21	15	40.0	46	37	24.3	11	7	57.1	49	36	36.1
400,000-449,999	32	21	52.4	63	52	21.2	13	9	44.4	52	38	36.8
450,000-499,999	22	13	69.2	52	29	79.3	12	16	-25.0	55	45	22.2
500,000-549,999	20	24	-16.7	41	39	5.1	13	12	8.3	43	39	10.3
550,000-599,999	15	11	36.4	40	30	33.3	11	14	-21.4	39	49	-20.4
600,000-649,999	23	9	155.6	48	21	128.6	11	10	10.0	31	26	19.2
650,000-699,999	22	10	120.0	54	33	63.6	9	11	-18.2	58	34	70.6
700,000-749,999	24	11	118.2	46	20	130.0	6	6	0.0	33	17	94.1
750,000-799,999	15	8	87.5	40	18	122.2	9	4	125.0	33	23	43.5
800,000-849,999	18	8	125.0	30	19	57.9	9	1	800.0	20	9	122.2
850,000-899,999	14	10	40.0	38	20	90.0	10	10	0.0	40	35	14.3
900,000-949,999	13	6	116.7	26	16	62.5	6	1	500.0	16	12	33.3
950,000-999,999	11	2	450.0	24	5	380.0	4	5	-20.0	26	14	85.7
1,000,000-1,099,999	7	4	75.0	12	9	33.3	3	4	-25.0	6	7	-14.3
1,100,000-1,199,999	13	6	116.7	25	12	108.3	7	2	250.0	26	13	100.0
1,200,000-1,299,999	16	5	220.0	25	20	25.0	6	2	200.0	28	16	75.0
1,300,000-1,399,999	11	3	266.7	23	15	53.3	6	2	200.0	21	18	16.7
1,400,000-1,499,999	6	1	500.0	14	3	366.7	7	0	N/A	19	4	375.0
1,500,000-1,599,999	6	0	N/A	11	2	450.0	1	2	-50.0	13	4	225.0
1,600,000-1,699,999	3	1	200.0	13	3	333.3	1	1	0.0	7	4	75.0
1,700,000-1,799,999	7	0	N/A	14	3	366.7	1	1	0.0	10	2	400.0
1,800,000-1,899,999	6	3	100.0	12	4	200.0	2	1	100.0	9	6	50.0
1,900,000-1,999,999	1	2	-50.0	5	5	0.0	5	2	150.0	16	8	100.0
2,000,000-2,249,999	6	0	N/A	20	1	1900.0	5	0	N/A	15	1	1400.0
2,250,000-2,499,999	8	2	300.0	18	4	350.0	4	0	N/A	17	2	750.0
2,500,000-2,749,999	5	2	150.0	11	4	175.0	2	1	100.0	9	4	125.0
2,750,000-2,999,999	4	1	300.0	9	3	200.0	5	0	N/A	12	4	200.0
3,000,000-3,249,999	3	0	N/A	9	1	800.0	3	0	N/A	6	1	500.0
3,250,000-3,499,999	2	0	N/A	3	0	N/A	2	1	100.0	6	2	200.0
3,500,000-3,749,999	2	0	N/A	4	0	N/A	1	0	N/A	3	0	N/A
3,750,000-3,999,999	1	0	N/A	2	0	N/A	3	0	N/A	9	0	N/A
4,000,000-4,249,999	0	1	-100.0	0	1	-100.0	0	0	0.0	1	0	N/A
4,250,000-4,499,999	0	0	0.0	3	0	N/A	0	0	0.0	1	1	0.0
4,500,000-4,749,999	2	1	100.0	2	1	100.0	0	0	0.0	0	0	0.0
4,750,000-4,999,999	0	0	0.0	0	0	0.0	0	1	-100.0	2	1	100.0
5,000,000+	3	1	200.0	5	1	400.0	2	0	N/A	6	3	100.0
Totals	408	213	91.5	891	511	74.4	226	158	43.0	845	552	53.1

Active Listings	This Month			Year to Date			New Listings	This Month			Year to Date		
	2021	2020	% Chg	2021	2020	% Chg		2021	2020	% Chg	2021	2020	% Chg
	0-99,999	1	3	-66.7	8	5		60.0	0-99,999	3	2	50.0	6
100,000-149,999	2	10	-80.0	7	14	-50.0	100,000-149,999	0	1	-100.0	2	6	-66.7
150,000-199,999	20	46	-56.5	46	74	-37.8	150,000-199,999	6	8	-25.0	19	33	-42.4
200,000-249,999	39	61	-36.1	75	88	-14.8	200,000-249,999	12	7	71.4	36	28	28.6
250,000-299,999	45	67	-32.8	85	88	-3.4	250,000-299,999	15	5	200.0	44	33	33.3
300,000-349,999	42	68	-38.2	85	101	-15.8	300,000-349,999	14	9	55.6	38	45	-15.6
350,000-399,999	58	111	-47.7	119	165	-27.9	350,000-399,999	17	17	0.0	52	67	-22.4
400,000-449,999	59	105	-43.8	113	162	-30.2	400,000-449,999	14	16	-12.5	62	63	-1.6
450,000-499,999	70	147	-52.4	149	204	-27.0	450,000-499,999	27	17	58.8	81	89	-9.0
500,000-549,999	46	91	-49.5	102	141	-27.7	500,000-549,999	17	17	0.0	54	66	-18.2
550,000-599,999	56	108	-48.1	121	178	-32.0	550,000-599,999	31	22	40.9	69	84	-17.9
600,000-649,999	38	65	-41.5	74	99	-25.3	600,000-649,999	14	6	133.3	43	46	-6.5
650,000-699,999	50	92	-45.7	129	139	-7.2	650,000-699,999	21	17	23.5	64	62	3.2
700,000-749,999	54	68	-20.6	98	100	-2.0	700,000-749,999	20	12	66.7	61	33	84.8
750,000-799,999	61	89	-31.5	112	127	-11.8	750,000-799,999	20	10	100.0	61	52	17.3
800,000-849,999	33	37	-10.8	58	52	11.5	800,000-849,999	21	7	200.0	32	20	60.0
850,000-899,999	43	80	-46.2	93	122	-23.8	850,000-899,999	19	9	111.1	47	52	-9.6
900,000-949,999	25	29	-13.8	46	49	-6.1	900,000-949,999	7	3	133.3	25	20	25.0
950,000-999,999	28	51	-45.1	69	77	-10.4	950,000-999,999	16	12	33.3	39	33	18.2
1,000,000-1,099,999	15	35	-57.1	30	46	-34.8	1,000,000-1,099,999	7	4	75.0	14	17	-17.6
1,100,000-1,199,999	35	57	-38.6	62	83	-25.3	1,100,000-1,199,999	10	7	42.9	32	30	6.7
1,200,000-1,299,999	33	60	-45.0	73	86	-15.1	1,200,000-1,299,999	18	7	157.1	43	38	13.2
1,300,000-1,399,999	34	40	-15.0	64	65	-1.5	1,300,000-1,399,999	13	5	160.0	29	18	61.1
1,400,000-1,499,999	30	46	-34.8	51	64	-20.3	1,400,000-1,499,999	5	11	-54.5	28	28	0.0
1,500,000-1,599,999	13	32	-59.4	28	44	-36.4	1,500,000-1,599,999	6	4	50.0	15	17	-11.8
1,600,000-1,699,999	15	26	-42.3	27	34	-20.6	1,600,000-1,699,999	1	4	-75.0	9	14	-35.7
1,700,000-1,799,999	15	23	-34.8	34	30	13.3	1,700,000-1,799,999	5	1	400.0	17	8	112.5
1,800,000-1,899,999	12	20	-40.0	23	27	-14.8	1,800,000-1,899,999	5	1	400.0	14	13	7.7
1,900,000-1,999,999	11	24	-54.2	33	39	-15.4	1,900,000-1,999,999	2	3	-33.3	14	18	-22.2
2,000,000-2,249,999	17	28	-39.3	39	34	14.7	2,000,000-2,249,999	7	0	N/A	21	10	110.0
2,250,000-2,499,999	29	38	-23.7	55	48	14.6	2,250,000-2,499,999	7	4	75.0	30	12	150.0
2,500,000-2,749,999	12	21	-42.9	25	26	-3.8	2,500,000-2,749,999	6	2	200.0	10	8	25.0
2,750,000-2,999,999	18	26	-30.8	31	38	-18.4	2,750,000-2,999,999	7	4	75.0	14	15	-6.7
3,000,000-3,249,999	12	11	9.1	18	14	28.6	3,000,000-3,249,999	1	2	-50.0	5	10	-50.0
3,250,000-3,499,999	14	20	-30.0	27	26	3.8	3,250,000-3,499,999	4	3	33.3	9	11	-18.2
3,500,000-3,749,999	8	12	-33.3	13	14	-7.1	3,500,000-3,749,999	1	1	0.0	4	3	33.3
3,750,000-3,999,999	14	13	7.7	26	17	52.9	3,750,000-3,999,999	4	2	100.0	13	7	85.7
4,000,000-4,249,999	0	0	0.0	1	0	N/A	4,000,000-4,249,999	0	0	0.0	0	0	0.0
4,250,000-4,499,999	2	4	-50.0	4	8	-50.0	4,250,000-4,499,999	0	2	-100.0	1	4	-75.0
4,500,000-4,749,999	2	3	-33.3	2	3	-33.3	4,500,000-4,749,999	0	0	0.0	1	0	N/A
4,750,000-4,999,999	6	6	0.0	9	9	0.0	4,750,000-4,999,999	1	2	-50.0	7	4	75.0
5,000,000+	28	39	-28.2	42	48	-12.5	5,000,000+	3	6	-50.0	10	14	-28.6
Totals	1145	1912	-40.1	2306	2788	-17.3	Totals	407	272	49.6	1175	1134	3.6

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