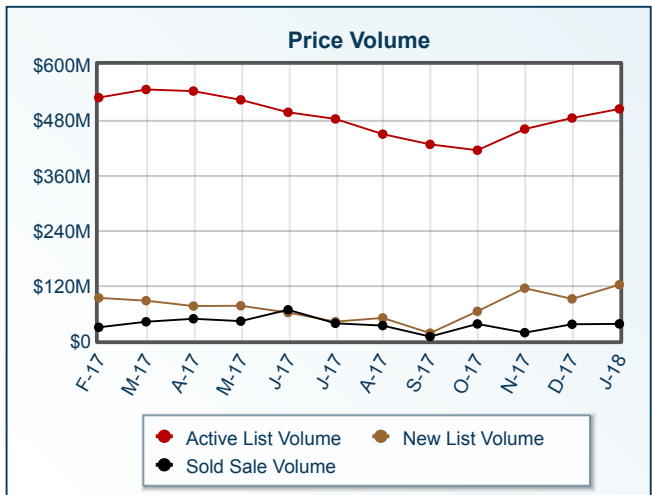
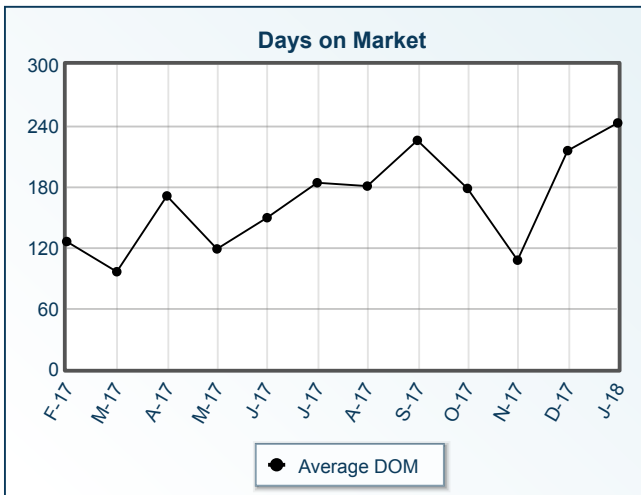
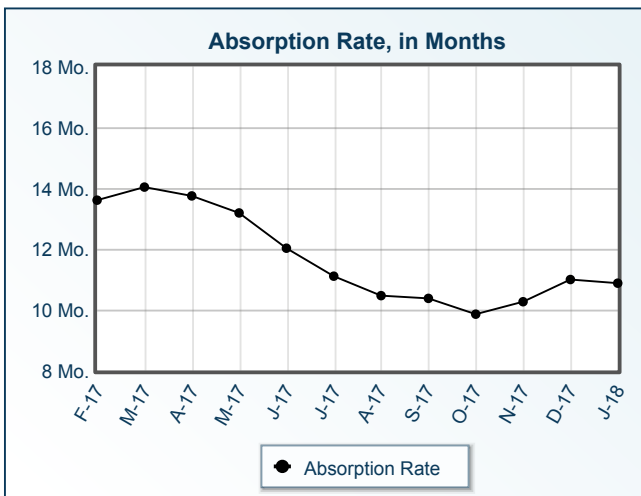
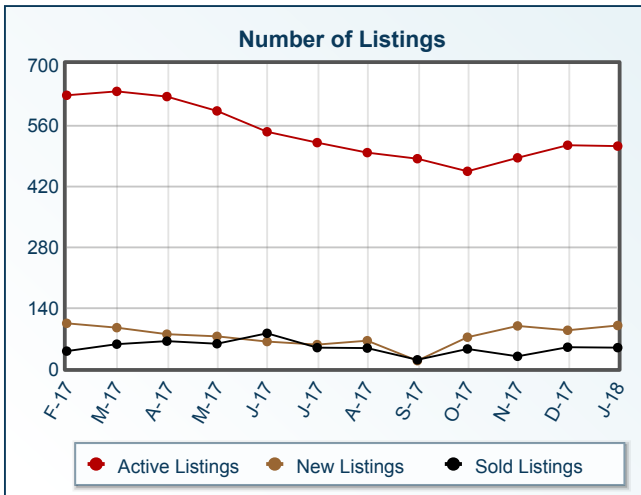


Market Summary

Key West Residential, January 2018



Summary Statistics						
	Jan-18	Jan-17	% Chg	2018 YTD	2017 YTD	% Chg
Absorption Rate	10.87	12.46	-12.76	10.87	12.46	-12.76
Average List Price	\$985,940	\$820,179	20.21	\$1,007,607	\$813,347	23.88
Median List Price	\$697,000	\$619,000	12.60	\$699,000	\$599,000	16.69
Average Sale Price	\$761,699	\$955,321	-20.27	\$761,699	\$955,321	-20.27
Median Sale Price	\$519,999	\$675,000	-22.96	\$519,999	\$675,000	-22.96
Average DOM	242	162	49.38	242	162	49.38
Median DOM	69	116	-40.52	69	116	-40.52

	Sold Listings						Pending Listings						
	This Month			Year to Date			This Month			Year to Date			
	2018	2017	% Chg	2018	2017	% Chg	2018	2017	% Chg	2018	2017	% Chg	
0-99,999	4	1	300.0	4	1	300.0	0-99,999	2	3	-33.3	2	3	-33.3
100,000-149,999	0	0	0.0	0	0	0.0	100,000-149,999	0	0	0.0	0	0	0.0
150,000-199,999	0	0	0.0	0	0	0.0	150,000-199,999	0	0	0.0	0	0	0.0
200,000-249,999	1	1	0.0	1	1	0.0	200,000-249,999	1	0	N/A	1	0	N/A
250,000-299,999	0	0	0.0	0	0	0.0	250,000-299,999	0	0	0.0	0	0	0.0
300,000-349,999	3	0	N/A	3	0	N/A	300,000-349,999	2	0	N/A	2	0	N/A
350,000-399,999	4	1	300.0	4	1	300.0	350,000-399,999	4	5	-20.0	4	5	-20.0
400,000-449,999	5	0	N/A	5	0	N/A	400,000-449,999	3	3	0.0	3	3	0.0
450,000-499,999	3	3	0.0	3	3	0.0	450,000-499,999	3	5	-40.0	3	5	-40.0
500,000-549,999	5	5	0.0	5	5	0.0	500,000-549,999	2	4	-50.0	2	4	-50.0
550,000-599,999	1	3	-66.7	1	3	-66.7	550,000-599,999	2	4	-50.0	2	4	-50.0
600,000-649,999	0	4	-100.0	0	4	-100.0	600,000-649,999	2	1	100.0	2	1	100.0
650,000-699,999	3	5	-40.0	3	5	-40.0	650,000-699,999	1	2	-50.0	1	2	-50.0
700,000-749,999	3	1	200.0	3	1	200.0	700,000-749,999	0	3	-100.0	0	3	-100.0
750,000-799,999	2	3	-33.3	2	3	-33.3	750,000-799,999	7	1	600.0	7	1	600.0
800,000-849,999	2	1	100.0	2	1	100.0	800,000-849,999	0	0	0.0	0	0	0.0
850,000-899,999	1	2	-50.0	1	2	-50.0	850,000-899,999	1	4	-75.0	1	4	-75.0
900,000-949,999	1	2	-50.0	1	2	-50.0	900,000-949,999	0	1	-100.0	0	1	-100.0
950,000-999,999	0	1	-100.0	0	1	-100.0	950,000-999,999	1	0	N/A	1	0	N/A
1,000,000-1,099,999	1	2	-50.0	1	2	-50.0	1,000,000-1,099,999	0	2	-100.0	0	2	-100.0
1,100,000-1,199,999	2	0	N/A	2	0	N/A	1,100,000-1,199,999	3	1	200.0	3	1	200.0
1,200,000-1,299,999	0	2	-100.0	0	2	-100.0	1,200,000-1,299,999	2	3	-33.3	2	3	-33.3
1,300,000-1,399,999	0	0	0.0	0	0	0.0	1,300,000-1,399,999	0	0	0.0	0	0	0.0
1,400,000-1,499,999	1	0	N/A	1	0	N/A	1,400,000-1,499,999	0	0	0.0	0	0	0.0
1,500,000-1,599,999	0	0	0.0	0	0	0.0	1,500,000-1,599,999	0	0	0.0	0	0	0.0
1,600,000-1,699,999	1	1	0.0	1	1	0.0	1,600,000-1,699,999	2	0	N/A	2	0	N/A
1,700,000-1,799,999	2	0	N/A	2	0	N/A	1,700,000-1,799,999	1	1	0.0	1	1	0.0
1,800,000-1,899,999	1	0	N/A	1	0	N/A	1,800,000-1,899,999	0	0	0.0	0	0	0.0
1,900,000-1,999,999	0	0	0.0	0	0	0.0	1,900,000-1,999,999	0	0	0.0	0	0	0.0
2,000,000-2,249,999	0	0	0.0	0	0	0.0	2,000,000-2,249,999	1	0	N/A	1	0	N/A
2,250,000-2,499,999	0	0	0.0	0	0	0.0	2,250,000-2,499,999	0	0	0.0	0	0	0.0
2,500,000-2,749,999	0	0	0.0	0	0	0.0	2,500,000-2,749,999	0	0	0.0	0	0	0.0
2,750,000-2,999,999	0	1	-100.0	0	1	-100.0	2,750,000-2,999,999	0	1	-100.0	0	1	-100.0
3,000,000-3,249,999	0	0	0.0	0	0	0.0	3,000,000-3,249,999	0	0	0.0	0	0	0.0
3,250,000-3,499,999	0	0	0.0	0	0	0.0	3,250,000-3,499,999	0	0	0.0	0	0	0.0
3,500,000-3,749,999	0	0	0.0	0	0	0.0	3,500,000-3,749,999	1	0	N/A	1	0	N/A
3,750,000-3,999,999	0	0	0.0	0	0	0.0	3,750,000-3,999,999	0	0	0.0	0	0	0.0
4,000,000-4,249,999	0	0	0.0	0	0	0.0	4,000,000-4,249,999	0	0	0.0	0	0	0.0
4,250,000-4,499,999	0	0	0.0	0	0	0.0	4,250,000-4,499,999	0	0	0.0	0	0	0.0
4,500,000-4,749,999	0	1	-100.0	0	1	-100.0	4,500,000-4,749,999	0	0	0.0	0	0	0.0
4,750,000-4,999,999	0	0	0.0	0	0	0.0	4,750,000-4,999,999	0	0	0.0	0	0	0.0
5,000,000+	1	1	0.0	1	1	0.0	5,000,000+	1	0	N/A	1	0	N/A
Totals	47	41	14.6	47	41	14.6	Totals	42	44	-4.5	42	44	-4.5

Active Listings	This Month			Year to Date			New Listings	This Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg		2018	2017	% Chg	2018	2017	% Chg
	0-99,999	132	184	-28.3	140	210		-33.3	0-99,999	7	6	16.7	7
100,000-149,999	1	0	N/A	1	0	N/A	100,000-149,999	0	0	0.0	0	0	0.0
150,000-199,999	1	0	N/A	1	1	0.0	150,000-199,999	1	0	N/A	1	0	N/A
200,000-249,999	6	3	100.0	8	6	33.3	200,000-249,999	1	4	-75.0	1	4	-75.0
250,000-299,999	4	6	-33.3	5	6	-16.7	250,000-299,999	2	2	0.0	2	2	0.0
300,000-349,999	8	6	33.3	11	9	22.2	300,000-349,999	1	4	-75.0	1	4	-75.0
350,000-399,999	12	23	-47.8	18	34	-47.1	350,000-399,999	4	13	-69.2	4	13	-69.2
400,000-449,999	17	9	88.9	18	13	38.5	400,000-449,999	3	7	-57.1	3	7	-57.1
450,000-499,999	12	14	-14.3	16	23	-30.4	450,000-499,999	6	10	-40.0	6	10	-40.0
500,000-549,999	18	18	0.0	19	25	-24.0	500,000-549,999	6	6	0.0	6	6	0.0
550,000-599,999	20	17	17.6	24	22	9.1	550,000-599,999	4	6	-33.3	4	6	-33.3
600,000-649,999	15	14	7.1	16	20	-20.0	600,000-649,999	3	8	-62.5	3	8	-62.5
650,000-699,999	15	26	-42.3	20	30	-33.3	650,000-699,999	6	7	-14.3	6	7	-14.3
700,000-749,999	9	18	-50.0	10	21	-52.4	700,000-749,999	3	2	50.0	3	2	50.0
750,000-799,999	29	23	26.1	35	25	40.0	750,000-799,999	7	5	40.0	7	5	40.0
800,000-849,999	13	16	-18.7	13	17	-23.5	800,000-849,999	0	5	-100.0	0	5	-100.0
850,000-899,999	21	24	-12.5	24	29	-17.2	850,000-899,999	3	13	-76.9	3	13	-76.9
900,000-949,999	5	8	-37.5	6	9	-33.3	900,000-949,999	1	1	0.0	1	1	0.0
950,000-999,999	17	17	0.0	21	19	10.5	950,000-999,999	6	3	100.0	6	3	100.0
1,000,000-1,099,999	9	10	-10.0	10	12	-16.7	1,000,000-1,099,999	2	5	-60.0	2	5	-60.0
1,100,000-1,199,999	9	18	-50.0	10	20	-25.0	1,100,000-1,199,999	4	6	-33.3	4	6	-33.3
1,200,000-1,299,999	22	19	15.8	26	24	8.3	1,200,000-1,299,999	4	8	-50.0	4	8	-50.0
1,300,000-1,399,999	11	13	-15.4	11	15	-26.7	1,300,000-1,399,999	1	1	0.0	1	1	0.0
1,400,000-1,499,999	7	9	-22.2	8	11	-27.3	1,400,000-1,499,999	2	3	-33.3	2	3	-33.3
1,500,000-1,599,999	11	10	10.0	13	12	8.3	1,500,000-1,599,999	3	4	-25.0	3	4	-25.0
1,600,000-1,699,999	9	10	-10.0	9	11	-18.2	1,600,000-1,699,999	2	3	-33.3	2	3	-33.3
1,700,000-1,799,999	13	11	18.2	15	12	25.0	1,700,000-1,799,999	2	1	100.0	2	1	100.0
1,800,000-1,899,999	7	8	-12.5	8	10	-20.0	1,800,000-1,899,999	1	4	-75.0	1	4	-75.0
1,900,000-1,999,999	5	1	400.0	6	2	200.0	1,900,000-1,999,999	3	1	200.0	3	1	200.0
2,000,000-2,249,999	8	3	166.7	9	5	80.0	2,000,000-2,249,999	1	2	-50.0	1	2	-50.0
2,250,000-2,499,999	15	3	400.0	18	7	157.1	2,250,000-2,499,999	3	5	-40.0	3	5	-40.0
2,500,000-2,749,999	3	5	-40.0	4	6	-33.3	2,500,000-2,749,999	1	2	-50.0	1	2	-50.0
2,750,000-2,999,999	5	6	-16.7	5	6	-16.7	2,750,000-2,999,999	0	0	0.0	0	0	0.0
3,000,000-3,249,999	1	2	-50.0	1	2	-50.0	3,000,000-3,249,999	0	2	-100.0	0	2	-100.0
3,250,000-3,499,999	2	2	0.0	3	2	50.0	3,250,000-3,499,999	0	0	0.0	0	0	0.0
3,500,000-3,749,999	2	1	100.0	3	1	200.0	3,500,000-3,749,999	1	0	N/A	1	0	N/A
3,750,000-3,999,999	4	1	300.0	4	1	300.0	3,750,000-3,999,999	0	1	-100.0	0	1	-100.0
4,000,000-4,249,999	0	0	0.0	0	0	0.0	4,000,000-4,249,999	0	0	0.0	0	0	0.0
4,250,000-4,499,999	0	1	-100.0	0	2	-100.0	4,250,000-4,499,999	0	1	-100.0	0	1	-100.0
4,500,000-4,749,999	0	0	0.0	0	0	0.0	4,500,000-4,749,999	0	0	0.0	0	0	0.0
4,750,000-4,999,999	3	2	50.0	3	2	50.0	4,750,000-4,999,999	0	0	0.0	0	0	0.0
5,000,000+	10	8	25.0	13	9	44.4	5,000,000+	4	0	N/A	4	0	N/A
Totals	511	569	-10.2	590	691	-14.6	Totals	98	151	-35.1	98	151	-35.1

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